

BEST'S REVIEW®

ISSUES & ANSWERS:

INSURANCE TECHNOLOGY

Industry professionals discuss which technological solutions can help insurance companies compete, improve efficiencies and produce a return on investment.

Interviewed Inside:



Dave Keith
se²



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Introducing the future of life insurance administration, built for you. If you're ready to take your business to the next level, se²'s enhanced life platform can be configured to meet your unique needs. With a fast and safe conversion and unmatched speed-to-market, our innovative offering is life at its best.

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A Solid Partner for Life

Dave Keith, se² CEO, said the life industry has transformed in recent years, with M&A on the rise and demand for new products that provide speed-to-market and a lower cost of investment to launch. “Carriers require a partner equipped with long-standing insurance expertise, advanced technology and a service-first culture to meet their needs as they forge through these changes in the market. The following are excerpts from that interview:



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Founded in 2005

Headquarters:
Topeka, Kansas

Leading provider of
insurance services

Dave Keith

CEO, se²

“Our mission is to deliver high-quality, innovative solutions and services to our clients through exceptional people and superior technology. The enhanced se² life platform enables us to do that.”

What is the se² life platform? In 2012, se² enhanced its multi-tenant life insurance offering by leveraging the FAST platform to support the processing of new business and in-force policies for a variety of products including term, whole life, interest-sensitive whole life, universal life and variable universal life insurance. The life platform is a combination of this enhanced technology and se² services, and can be customized for new business, in-force and closed block administration.

Why carriers should choose this solution over other platforms in the market:

This solution gives carriers a strategic alternative to transform their administration technology at a fraction of the time and cost of a traditional on-premise administration platform implementation. Our enhanced offering leverages se²'s flagship technology to enable carriers to quickly implement a flexible, state-of-the-art insurance solution and bring new products to market with greater agility. As a testament to the flexibility and speed-to-market that this platform provides, we were able to implement the enhanced platform while converting a block of 21,000 life policies and begin servicing in less than six months.

How do clients benefit from leveraging se²'s solution?

se²'s life solution reduces time-to-market for new business, eliminates fixed administration costs for in-force business and leverages cutting-edge insurance technology to provide enhanced producer and consumer support tools.

se² is a proven partner in the industry, uniquely staged to support carriers' operational goals for their life business.

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